

Worker Cooperatives: Worker Cooperative Formation and Operations Training Course

Professional Development Training Course Outline

Category	Cooperative Societies	Duration	5 Days
Base Fee	\$1,500 USD	Delivery Mode	Online / On-site Hybrid

Course Introduction

Worker cooperatives are fast becoming the cornerstone of inclusive economic development, fostering democratic workplaces and equitable wealth distribution. Training Course on Worker Cooperatives: Worker Cooperative Formation and Operations equips participants with the knowledge and tools to form, manage, and scale worker-owned cooperatives. Through real-world examples and interactive learning, participants will gain a deeper understanding of cooperative governance, capital formation, legal structures, and democratic decision-making processes.

This course aligns with global efforts toward sustainable entrepreneurship, social justice, and cooperative economics. By the end, learners will be able to practically establish worker cooperatives, lead operations effectively, and navigate legal and financial frameworks that sustain these organizations. Whether you're a grassroots organizer, policy advocate, or aspiring cooperative entrepreneur, this training will position you at the forefront of cooperative innovation.

Programme Curriculum

Worker Cooperatives: Worker Cooperative Formation and Operations Training Course

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Course Objectives

By the end of the course, participants will be able to:

1. Define worker cooperatives and explain their role in inclusive economies.
2. Demonstrate the process of cooperative formation from ideation to registration.
3. Apply principles of democratic governance in cooperative management.
4. Design an effective business plan for a worker co-op.
5. Navigate cooperative legal structures and compliance frameworks.
6. Implement capitalization strategies suitable for worker cooperatives.
7. Manage member participation, roles, and responsibilities.
8. Utilize tools for financial management in co-ops.
9. Assess market entry strategies for worker-owned businesses.
10. Evaluate challenges in scaling cooperative enterprises.
11. Promote social impact and equity-based entrepreneurship.
12. Apply digital tools for co-op collaboration and marketing.
13. Analyze successful global case studies of worker cooperatives.

Target Audiences

1. Aspiring cooperative entrepreneurs
2. Nonprofit and NGO professionals
3. Community economic development leaders
4. Cooperative development consultants
5. Social enterprise founders
6. Public policy advocates
7. Cooperative members seeking leadership roles
8. Economic justice and labor rights activists

Course Duration: 5 days

Course Modules

Module 1: Introduction to Worker Cooperatives

- Definition and core principles
- History and evolution of cooperatives
- Benefits and challenges of worker co-ops
- Comparison with traditional business models
- Key legal distinctions
- **Case Study:** Mondragon Corporation – A global model for worker-owned success

Module 2: Cooperative Formation Process

- Stages of cooperative development
- Member recruitment and initial organization
- Drafting bylaws and incorporation
- Registration and licensing
- Developing a cooperative charter
- **Case Study:** Evergreen Cooperatives – Building co-ops in underserved communities

Module 3: Democratic Governance and Leadership

- Roles of board and members

- Consensus-building techniques
- Conflict resolution frameworks
- Leadership development pathways
- Transparent decision-making processes
- **Case Study:** Arizmendi Bakery – Participatory governance in practice

Module 4: Business Planning for Worker Co-ops

- Market research and feasibility studies
- Crafting a cooperative business plan
- Member contributions and equity structure
- Cost structure and revenue planning
- Risk assessment and contingency planning
- **Case Study:** New Era Windows Cooperative – Planning for resilience

Module 5: Legal Compliance and Cooperative Policies

- Legal forms and cooperative statutes
- Employment laws and member-worker status
- Tax considerations for cooperatives
- Cooperative audits and accountability
- Building strong internal policies
- **Case Study:** Black Star Co-op Pub – Navigating legal complexities

Module 6: Capitalization and Financial Management

- Sources of cooperative capital
- Member shares and capital accounts
- Loan and grant opportunities
- Budgeting and cash flow management
- Financial reporting for cooperatives
- **Case Study:** Opportunity Threads – Creative funding for social impact

Module 7: Scaling and Marketing Worker Co-ops

- Brand building for co-ops
- Social media and cooperative marketing
- Strategic partnerships and alliances
- Replication and network-building
- Expanding member base and outreach
- **Case Study:** Union Cab of Madison – Growing a cooperative over decades

Module 8: Technology and Innovation in Co-ops

- Tech tools for cooperative collaboration
- Using CRM and ERP systems in co-ops
- E-commerce for worker co-ops
- Online training and capacity-building
- Cybersecurity for small co-ops
- **Case Study:** Up & Go – A platform co-op disrupting the gig economy

Training Methodology

- Interactive workshops with real-time facilitation
- Group discussions and scenario-based role plays
- Hands-on business planning and model-building

- Peer-to-peer learning and breakout sessions
- Live guest speakers from global cooperative movements

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

- a. The participant must be conversant with English.
- b. Upon completion of training the participant will be issued with an Authorized Training Certificate
- c. Course duration is flexible and the contents can be modified to fit any number of days.
- d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- e. One-year post-training support Consultation and Coaching provided after the course.
- f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

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