# Training course on The Contracts and Project Management MBA

Professional Development Training Course Outline

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|---|---|---|---|
| **Category** | Project Management | **Duration** | 10 Days |
| **Base Fee** | $3,000 USD | **Delivery Mode** | Online / On-site Hybrid |

## Course Introduction

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## Programme Curriculum

**Training Course on The Contracts & Project Management MBA**

**Training Course on The Contracts & Project Management MBA** is a specialized program designed for professionals seeking to enhance their expertise in managing contracts and projects effectively within various industries. In a landscape where successful project delivery is crucial for organizational success, this course provides participants with the vital skills and knowledge to navigate the complexities of project management and contractual agreements.

Participants will engage in a comprehensive curriculum that combines theoretical frameworks with practical applications, covering essential topics such as project planning, risk management, contract negotiation, and performance measurement. Through interactive workshops, case studies, and group discussions, attendees will learn to apply best practices in project management and contract administration. By the end of the course, participants will be empowered to lead successful projects, manage contractual relationships, and contribute to their organization's strategic objectives.

**Course Objectives**

1. Understand the fundamentals of project management and contract law.
2. Develop skills for effective project planning and execution.
3. Master techniques for contract negotiation and administration.
4. Analyze project risks and develop mitigation strategies.
5. Implement performance measurement and evaluation methods.

6. Foster collaboration and communication within project teams.
7. Explore best practices in procurement and supply chain management.
8. Assess the impact of regulations on project management.
9. Enhance problem-solving and decision-making skills.
10. Create a personal development plan for continuous improvement.
11. Network with industry professionals and experts.
12. Prepare for future trends and challenges in project management.
13. Implement best practices for successful project delivery.

**Target Audience**

1. Project managers
2. Contract administrators
3. Procurement specialists
4. Operations managers
5. Business analysts
6. Engineers and technical professionals
7. Graduate students in project management
8. Entrepreneurs and business leaders

**Course Duration: 10 Days**

**Course Modules**

**Module 1: Introduction to Project Management**

- Overview of project management concepts and methodologies.
- Understanding the project lifecycle and key phases.
- Roles and responsibilities of project managers.
- Case studies on successful project management.
- Reflective exercises to identify personal project management styles.

**Module 2: Contract Law Fundamentals**

- Introduction to contract law and its importance in project management.
- Key elements of a valid contract.
- Understanding types of contracts used in projects.
- Case studies on contract disputes and resolutions.
- Best practices for contract drafting and review.

**Module 3: Project Planning and Scheduling**

- Techniques for effective project planning and scheduling.
- Developing project scopes, objectives, and deliverables.
- Tools for project scheduling (e.g., Gantt charts, critical path method).
- Assessing resource allocation and budgeting.
- Case studies on project planning successes.

**Module 4: Risk Management in Projects**

- Identifying and assessing project risks.
- Techniques for developing risk mitigation strategies.

- Implementing risk management plans throughout the project lifecycle.
- Case studies on effective risk management practices.
- Tools for tracking and reporting project risks.

**Module 5: Contract Negotiation Skills**

- Importance of negotiation in contract management.
- Techniques for effective negotiation strategies.
- Understanding the psychology of negotiation.
- Role-playing exercises to practice negotiation skills.
- Case studies on successful contract negotiations.

**Module 6: Procurement and Supply Chain Management**

- Overview of procurement processes in project management.
- Techniques for supplier selection and evaluation.
- Understanding the role of contracts in supply chain management.
- Assessing the impact of procurement on project success.
- Case studies on effective procurement practices.

**Module 7: Performance Measurement and Evaluation**

- Key performance indicators (KPIs) for project success.
- Techniques for measuring project performance.
- Implementing project audits and evaluations.
- Case studies on performance improvement.
- Tools for reporting and communicating project results.

**Module 8: Communication and Stakeholder Engagement**

- Importance of communication in project management.
- Techniques for engaging stakeholders effectively.
- Developing communication plans for projects.
- Managing stakeholder expectations and feedback.
- Case studies on successful stakeholder engagement.

**Module 9: Managing Change in Projects**

- Understanding the impact of change on projects.
- Techniques for change management and adaptation.
- Developing change management plans.
- Assessing the role of leadership in managing change.
- Case studies on successful change management in projects.

**Module 10: Ethical Considerations in Project Management**

- Importance of ethics in project management and contracts.
- Understanding ethical dilemmas and decision-making.
- Techniques for promoting ethical behavior in projects.
- Case studies on ethical challenges in project management.
- Developing personal ethical guidelines for project management.

**Module 11: Future Trends in Project Management**

- Analyzing emerging trends in project management methodologies.
- Understanding the impact of technology on project delivery (e.g., AI, software tools).
- Preparing for future challenges in project management.
- Case studies on innovative practices in project management.
- Engaging in discussions on the future of the industry

**Module 12: Capstone Project**

- Applying learned concepts to a real-world project scenario.
- Collaborating in teams to develop strategic solutions.
- Presenting findings to peers and instructors.
- Receiving feedback for improvement.
- Celebrating participant achievements and networking opportunities.

**Training Methodology**

- **Interactive Workshops:** Facilitated discussions, group exercises, and problem-solving activities.
- **Case Studies:** Real-world examples to illustrate successful community-based surveillance practices.
- **Role-Playing and Simulations:** Practice engaging communities in surveillance activities.
- **Expert Presentations:** Insights from experienced public health professionals and community leaders.
- **Group Projects:** Collaborative development of community surveillance plans.
- **Action Planning:** Development of personalized action plans for implementing community-based surveillance.
- **Digital Tools and Resources:** Utilization of online platforms for collaboration and learning.
- **Peer-to-Peer Learning:** Sharing experiences and insights on community engagement.
- **Post-Training Support:** Access to online forums, mentorship, and continued learning resources.

**Register as a group from 3 participants for a Discount**

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

**Certification**

Upon successful completion of this training, participants will be issued with a globally recognized certificate.

**Tailor-Made Course**

We also offer tailor-made courses based on your needs.

**Key Notes**

- Participants must be conversant in English.
- Upon completion of training, participants will receive an Authorized Training Certificate.
- The course duration is flexible and can be modified to fit any number of days.
- Course fee includes facilitation, training materials, 2 coffee breaks, buffet lunch, and a Certificate upon successful completion.
- One-year post-training support, consultation, and coaching provided after the course.
- Payment should be made at least a week before the training commencement to Fineskill Training Center account, as indicated in the invoice, to enable better preparation.

## Upcoming Scheduled Sessions

| Start Date | End Date | Location | Price |
|---|---|---|---|
| **21 Sep 2026** | 02 Oct 2026 | Online | $2,000 |
| **21 Sep 2026** | 02 Oct 2026 | Physical | $3,000 |
| **21 Sep 2026** | 02 Oct 2026 | Physical | $0 |
| **21 Sep 2026** | 02 Oct 2026 | Physical | $0 |
| **21 Sep 2026** | 02 Oct 2026 | Physical | $0 |
| **21 Sep 2026** | 02 Oct 2026 | Physical | $0 |
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Ready to enroll or request a customized program? Book online or contact us:

**Register Online Now**

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