

Training course on Strategic Management

Professional Development Training Course Outline

Category	Leadership and Management	Duration	10 Days
Base Fee	\$3,000 USD	Delivery Mode	Online / On-site Hybrid

Course Introduction

Training Course on Strategic Management Training is designed to equip participants with the essential skills and knowledge required to formulate, implement, and evaluate effective strategies within their organizations. In today's fast-paced and competitive business environment, strategic management is crucial for achieving long-term success and sustainability. This course emphasizes the importance of aligning organizational goals with strategic initiatives, fostering a culture of strategic thinking, and cultivating leadership capabilities to drive change. Participants will explore the key components of strategic management, including environmental analysis, competitive positioning, resource allocation, and performance measurement. Through a combination of interactive workshops, case studies, and practical exercises, attendees will learn how to develop actionable strategic plans that respond to market dynamics and organizational challenges. By the end of the program, participants will be equipped to lead their organizations in navigating complexities and seizing opportunities in a rapidly evolving landscape.

Programme Curriculum

Training Course on Strategic Management

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Course Objectives

1. Understand the core principles and frameworks of strategic management.
2. Analyze internal and external environments using strategic tools.
3. Develop effective strategic plans aligned with organizational goals.
4. Implement strategies that foster competitive advantage.
5. Evaluate and monitor the effectiveness of strategic initiatives.
6. Cultivate a culture of strategic thinking within organizations.
7. Engage stakeholders in the strategic management process.
8. Address challenges and uncertainties in strategic decision-making.
9. Utilize data and analytics to inform strategic choices.
10. Create actionable recommendations for future strategic directions.
11. Foster innovation and adaptability in strategic planning.
12. Develop leadership skills essential for strategic management.
13. Prepare for the integration of sustainability in strategic initiatives.

Target Audience

1. Business leaders and executives
2. Managers and team leaders
3. Entrepreneurs and startup founders
4. Strategic planners
5. Consultants in business strategy
6. Project managers
7. Academic researchers in management
8. Nonprofit organization leaders

Course Duration: 10 Days

Course Modules

Module 1: Introduction to Strategic Management

- Defining strategic management and its significance in organizations.
- Overview of the strategic management process.
- Historical context and evolution of strategic management theories.
- Setting course objectives related to strategic planning.
- Exploring the relationship between strategy and organizational success.

Module 2: Strategic Analysis

- Techniques for conducting internal and external environmental analysis.
- Utilizing SWOT analysis to identify strengths, weaknesses, opportunities, and threats.
- Understanding industry dynamics through Porter's Five Forces model.
- Analyzing market trends and competitive landscapes.
- Engaging in practical exercises on strategic analysis.

Module 3: Formulating Strategies

- Developing strategic objectives aligned with mission and vision statements.
- Exploring different types of strategies (e.g., corporate, business, functional).
- Methods for prioritizing strategic initiatives.
- Case studies of successful strategy formulation.
- Engaging stakeholders in the strategy formulation process.

Module 4: Strategy Implementation

- Key components of effective strategy implementation.
- Aligning organizational structure, culture, and resources with strategic goals.
- Change management strategies to support implementation.
- Tools for project management and execution.
- Assessing readiness for strategy implementation.

Module 5: Monitoring and Evaluation

- Importance of performance measurement in strategic management.
- Developing key performance indicators (KPIs) for strategic initiatives.
- Techniques for evaluating the effectiveness of strategies.
- Adjusting strategies based on performance feedback.
- Engaging in case studies of successful monitoring practices.

Module 6: Fostering a Strategic Culture

- The role of leadership in promoting strategic thinking.
- Strategies for building a culture of innovation and adaptability.
- Engaging employees in the strategic management process.
- Techniques for effective communication of strategic goals.
- Developing training programs to enhance strategic capabilities.

Module 7: Addressing Challenges in Strategic Management

- Identifying common challenges in strategy development and implementation.
- Strategies for overcoming resistance to change.
- Navigating uncertainties and risks in strategic decision-making.
- Case discussions on resolving strategic challenges.
- Developing contingency plans for strategic risks.

Module 8: Data-Driven Decision Making

- Utilizing data analytics to inform strategic choices.
- Tools for gathering and analyzing market data.
- Integrating business intelligence into strategic planning.
- Real-world examples of data-driven strategy formulation.
- Engaging in workshops on interpreting data for strategic insights.

Module 9: Future Trends in Strategic Management

- Exploring emerging trends and challenges in the business landscape.
- The impact of technology and globalization on strategic management.
- Preparing for future disruptions and opportunities.
- Engaging in discussions on the future of strategic management.

- Identifying skills needed for future strategic leaders.

Module 10: Action Planning for Strategic Initiatives

- Developing personalized action plans for implementing strategic initiatives.
- Setting measurable goals for strategic outcomes.
- Identifying resources and support networks for ongoing efforts.
- Sharing action plans and receiving feedback from peers.
- Creating timelines for implementation and evaluation.

Module 11: Reflecting on Strategic Leadership Journey

- Engaging in self-assessment and reflection on personal growth in strategic management.
- Identifying key learning experiences and lessons learned.
- Sharing personal success stories and strategies for continued development.
- Celebrating achievements and setting future leadership goals.
- Creating a personal development plan for ongoing learning.

Module 12: Conclusion and Commitment to Action

- Reviewing key learnings from the training.
- Discussing commitments to applying strategic management practices.
- Creating a plan for ongoing collaboration and support among participants.
- Celebrating the completion of the training and shared goals for the future.
- Setting up a network for continued engagement and knowledge sharing.

Training Methodology

- **Interactive Workshops:** Facilitated discussions, group exercises, and problem-solving activities.
- **Case Studies:** Real-world examples to illustrate successful community-based surveillance practices.
- **Role-Playing and Simulations:** Practice engaging communities in surveillance activities.
- **Expert Presentations:** Insights from experienced public health professionals and community leaders.
- **Group Projects:** Collaborative development of community surveillance plans.
- **Action Planning:** Development of personalized action plans for implementing community-based surveillance.
- **Digital Tools and Resources:** Utilization of online platforms for collaboration and learning.
- **Peer-to-Peer Learning:** Sharing experiences and insights on community engagement.
- **Post-Training Support:** Access to online forums, mentorship, and continued learning resources.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

- Participants must be conversant in English.

- Upon completion of training, participants will receive an Authorized Training Certificate.
- The course duration is flexible and can be modified to fit any number of days.
- Course fee includes facilitation, training materials, 2 coffee breaks, buffet lunch, and a Certificate upon successful completion.
- One-year post-training support, consultation, and coaching provided after the course.
- Payment should be made at least a week before the training commencement to Fineskill Training Center account, as indicated in the invoice, to enable better preparation.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
21 Sep 2026	02 Oct 2026	Online	\$2,000
21 Sep 2026	02 Oct 2026	Physical	\$3,000
21 Sep 2026	02 Oct 2026	Physical	\$0
21 Sep 2026	02 Oct 2026	Physical	\$0
21 Sep 2026	02 Oct 2026	Physical	\$0
21 Sep 2026	02 Oct 2026	Physical	\$0
21 Sep 2026	02 Oct 2026	Physical	\$0
21 Sep 2026	02 Oct 2026	Physical	\$0

Ready to enroll or request a customized program? Book online or contact us:

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