

Tax Administration in Developing Countries Training Course

Professional Development Training Course Outline

Category	Taxation and Revenue	Duration	5 Days
Base Fee	\$1,500 USD	Delivery Mode	Online / On-site Hybrid

Course Introduction

Tax Administration in Developing Countries Training Course provides an in-depth exploration of the challenges, strategies, and innovations shaping tax administration in developing economies. It focuses on strengthening institutional capacity, improving compliance, and enhancing the efficiency of tax collection systems. Participants will gain insights into policy frameworks, administrative reforms, and digital transformation efforts that are essential for broadening the tax base and supporting sustainable economic growth. The course examines the roles of key stakeholders, including governments, taxpayers, and international organizations, in modernizing tax systems.

By integrating theory with practical case experiences from across developing regions, the program equips participants with the skills to design and implement effective tax administration strategies. It emphasizes risk-based auditing, data-driven decision-making, and inclusive tax policies that balance revenue mobilization with equity and taxpayer trust. Participants will leave the training equipped to tackle real-world challenges in building transparent, efficient, and accountable tax administrations suited to developing contexts.

Programme Curriculum

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Course Objectives

By the end of this course, participants will be able to:

1. Understand the structure and functions of tax administration in developing economies.
2. Evaluate the key challenges affecting tax system performance and compliance.
3. Implement strategies to broaden the tax base and enhance voluntary compliance.
4. Apply risk-based approaches to auditing and enforcement.
5. Design and manage taxpayer service and education programs.
6. Strengthen institutional capacity through training and technology.
7. Analyze the role of international organizations in tax reform.
8. Improve data management and use of analytics for decision-making.
9. Develop effective tax policy and administration linkages.
10. Assess the impact of corruption and governance issues on tax collection.
11. Explore methods of integrating informal sector taxation.
12. Promote transparency, accountability, and fairness in administration.
13. Formulate country-specific reform action plans for better tax performance.

Organizational Benefits

- Enhanced revenue collection efficiency and compliance rates.
- Strengthened institutional capacity and administrative professionalism.
- Improved use of technology in tax management and monitoring.
- Greater taxpayer satisfaction and trust in the tax system.
- Reduced corruption and increased transparency in operations.
- Better-informed tax policy and reform implementation.
- Integration of informal sector taxpayers into the formal economy.
- Improved collaboration with international organizations and donors.
- Enhanced staff competency through skill-based capacity building.
- Sustainable tax system reforms supporting national development goals.

Target Audience

- Tax Administrators and Revenue Officers
- Policy Analysts and Economists
- Tax Auditors and Compliance Officers
- Fiscal Policy Advisors
- Government Officials from Finance Ministries
- Development Agency Representatives
- Customs and Excise Administrators
- Tax Reform Consultants

Course Duration: 5 Days

Course Modules

Module 1: Overview of Tax Administration in Developing Economies

- Key features and functions of developing country tax systems
- Institutional frameworks and governance structures
- Revenue mobilization challenges and fiscal gaps
- Comparative analysis of tax performance indicators
- Role of international organizations in supporting tax reforms
- *Case Study: Reforming tax administration in Rwanda*

Module 2: Tax Policy and Administrative Coordination

- Relationship between tax policy design and administration
- Balancing efficiency, equity, and simplicity in tax systems
- Coordination between central and local tax authorities
- Policy evaluation for sustainable tax systems
- Role of fiscal decentralization in revenue collection
- *Case Study: Policy–administration linkages in Ghana*

Module 3: Taxpayer Compliance and Enforcement Strategies

- Understanding taxpayer behavior and compliance drivers
- Risk-based audit and compliance monitoring techniques
- Use of penalties and incentives in compliance management
- Addressing tax evasion and avoidance
- Public awareness campaigns to promote voluntary compliance
- *Case Study: Compliance improvement programs in Kenya*

Module 4: Technology and Digitalization in Tax Administration

- Role of ICT in modern tax systems
- E-filing, e-payment, and e-invoicing systems
- Data analytics for compliance and revenue forecasting
- Cybersecurity and data protection in tax systems
- Leveraging digital transformation for improved efficiency
- *Case Study: Digital tax transformation in Nigeria*

Module 5: Managing the Informal Sector and Hard-to-Tax Groups

- Characteristics and challenges of informal sector taxation
- Simplified tax regimes and presumptive taxes
- Engaging small and micro enterprises in the tax net
- Role of education and incentives for informal taxpayers
- Policy innovations for inclusive tax systems
- *Case Study: Integrating informal sector taxpayers in Uganda*

Module 6: Institutional Capacity Building and Human Resource Development

- Developing leadership and professionalism in tax institutions
- Competency frameworks and continuous learning programs
- Performance management systems for staff motivation

- Building ethical standards and integrity culture
- Collaboration with academic and training institutions
- *Case Study: Capacity development reforms in Tanzania*

Module 7: Governance, Transparency, and Anti-Corruption Measures

- Understanding corruption risks in tax administration
- Mechanisms for transparency and accountability
- Strengthening internal audit and oversight systems
- Promoting integrity through public participation
- Impact of governance reforms on tax performance
- *Case Study: Anti-corruption initiatives in Zambia's revenue authority*

Module 8: Future Directions and Tax Reform Strategies

- Global tax reform trends and their relevance for developing countries
- Designing sustainable reform roadmaps
- Enhancing inter-agency and donor coordination
- Monitoring and evaluating reform outcomes
- Building resilience in tax systems post-crisis
- *Case Study: Comprehensive tax reform strategy in Ethiopia*

Training Methodology

- Interactive expert-led lectures and guided discussions
- Real-world case study analysis and group presentations
- Practical workshops and policy simulation exercises
- Experience sharing among participants from different countries
- Use of digital tools and analytical software demonstrations
- Post-training evaluation and customized reform planning

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

- a. The participant must be conversant with English.
- b. Upon completion of training the participant will be issued with an Authorized Training Certificate
- c. Course duration is flexible and the contents can be modified to fit any number of days.
- d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.

- e. One-year post-training support Consultation and Coaching provided after the course.
- f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
21 Sep 2026	25 Sep 2026	Online	\$1,000
21 Sep 2026	25 Sep 2026	Physical	\$1,500
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0

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