

# Selection Decision Frameworks Training Course

## Professional Development Training Course Outline

|          |                           |               |                         |
|----------|---------------------------|---------------|-------------------------|
| Category | Human Resource Management | Duration      | 5 Days                  |
| Base Fee | \$1,500 USD               | Delivery Mode | Online / On-site Hybrid |

### Course Introduction

In today’s hyper-competitive, data-driven economy, Selection Decision Frameworks are mission-critical tools for organizations seeking strategic alignment, risk mitigation, predictive analytics, and high-impact decision-making. As businesses navigate digital transformation, AI adoption, ESG compliance, talent acquisition, vendor evaluation, and capital investment prioritization, structured decision frameworks ensure clarity, objectivity, and measurable ROI. Selection Decision Frameworks Training Course equips professionals with evidence-based models, multi-criteria decision analysis (MCDA), data governance principles, and bias-reduction techniques to transform complex choices into transparent, defensible, and scalable outcomes.

The course integrates real-world case studies, agile evaluation models, AI-enabled decision tools, stakeholder mapping, and performance optimization strategies to empower leaders in high-stakes environments. Participants will master risk-adjusted scoring models, competency-based selection systems, procurement analytics, digital dashboards, and governance frameworks ensuring faster, smarter, and future-ready decisions. Designed for forward-thinking organizations, this program strengthens decision intelligence, strategic foresight, compliance readiness, and competitive advantage in an increasingly volatile and technology-driven marketplace.

### Programme Curriculum

#### Selection Decision Frameworks Training Course

##### Introduction

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### **Course Duration**

5 days

### **Course Objectives**

1. Master Data-Driven Decision Making methodologies.
2. Apply Multi-Criteria Decision Analysis (MCDA) models effectively.
3. Integrate Artificial Intelligence & Predictive Analytics in selection processes.
4. Reduce Cognitive Bias & Decision Risk Exposure.
5. Implement Competency-Based Evaluation Systems.
6. Develop Digital Decision Dashboards & KPI Frameworks.
7. Strengthen Strategic Alignment & Governance Compliance.
8. Apply Risk-Adjusted Scoring & Scenario Planning tools.
9. Enhance Stakeholder Engagement & Change Management.
10. Improve Procurement & Vendor Selection Optimization.
11. Design Talent Selection & Performance Analytics Models.
12. Incorporate ESG & Sustainability Criteria into decision frameworks.
13. Build Decision Intelligence & Continuous Improvement Systems.

### **Target Audience**

1. C-Suite Executives & Business Leaders
2. HR & Talent Acquisition Managers
3. Procurement & Supply Chain Professionals
4. Project & Program Managers
5. Strategy & Business Analysts
6. Risk & Compliance Officers
7. Digital Transformation Leaders
8. Operations & Quality Management Professionals

### **Course Modules**

#### **Module 1: Foundations of Selection Decision Frameworks**

- Decision Science & Behavioral Economics
- Structured vs. Intuitive Decision Models
- Governance & Compliance Considerations

- Risk Identification & Mitigation Techniques
- Ethical & Bias-Free Decision Practices

**Case Study:** Implementing a structured hiring framework to reduce bias and improve workforce diversity outcomes.

## **Module 2: Data-Driven Decision Making & Analytics**

- KPI Development & Performance Metrics
- Predictive Analytics & AI Integration
- Data Visualization & Dashboard Reporting
- Scenario Modeling & Forecasting
- Big Data & Business Intelligence Tools

**Case Study:** Using predictive analytics to select high-ROI investment projects in a fintech organization.

## **Module 3: Multi-Criteria Decision Analysis (MCDA)**

- Weighted Scoring Models
- Analytic Hierarchy Process (AHP)
- Decision Trees & Sensitivity Analysis
- Trade-Off & Cost-Benefit Analysis
- Quantitative vs. Qualitative Evaluation

**Case Study:** Vendor selection using MCDA to optimize supply chain resilience.

## **Module 4: Talent & Leadership Selection Systems**

- Competency-Based Assessment Models
- Behavioral Interview Frameworks
- Psychometric & AI-Enabled Assessments
- Workforce Analytics & Succession Planning
- DEI-Focused Evaluation Strategies

**Case Study:** Redesigning executive selection criteria to improve long-term leadership performance.

## **Module 5: Procurement & Vendor Evaluation Frameworks**

- Strategic Sourcing Models
- Total Cost of Ownership (TCO) Analysis
- ESG & Sustainability Screening
- Contract Risk Assessment
- Digital Procurement Platforms

**Case Study:** Implementing ESG-based supplier selection for a global manufacturing firm.

## **Module 6: Risk Management & Governance Integration**

- Enterprise Risk Management (ERM)
- Compliance & Regulatory Alignment
- Cybersecurity & Third-Party Risk Evaluation
- Decision Audit Trails & Documentation
- Crisis & Contingency Planning

**Case Study:** Selecting technology vendors under strict regulatory compliance constraints.

## **Module 7: Digital Transformation & AI-Driven Selection**

- Decision Intelligence Platforms
- Automation & Machine Learning Integration
- Real-Time Decision Dashboards
- Data Governance & Security Frameworks
- Continuous Improvement via Analytics

**Case Study:** AI-enabled candidate screening improving recruitment efficiency by 40%.

## **Module 8: Strategic Implementation & Performance Optimization**

- Change Management & Stakeholder Buy-In
- Agile Decision Frameworks
- ROI Measurement & Impact Analysis
- Feedback Loops & Process Optimization
- Scaling Frameworks Across Enterprise

**Case Study:** Enterprise-wide rollout of standardized decision frameworks to improve strategic investment alignment.

## **Training Methodology**

This course employs a participatory and hands-on approach to ensure practical learning, including:

- Interactive lectures and presentations.
- Group discussions and brainstorming sessions.
- Hands-on exercises using real-world datasets.
- Role-playing and scenario-based simulations.
- Analysis of case studies to bridge theory and practice.
- Peer-to-peer learning and networking.
- Expert-led Q&A sessions.
- Continuous feedback and personalized guidance.

**Register as a group from 3 participants for a Discount**

Send us an email: [info@fineskilltrainingcenter.org](mailto:info@fineskilltrainingcenter.org) or call +254769199797

### ***Certification***

*Upon successful completion of this training, participants will be issued with a globally- recognized certificate.*

### ***Tailor-Made Course***

*We also offer tailor-made courses based on your needs.*

### **Key Notes**

- a. The participant must be conversant with English.
- b. Upon completion of training the participant will be issued with an Authorized Training Certificate
- c. Course duration is flexible and the contents can be modified to fit any number of days.

- d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- e. One-year post-training support Consultation and Coaching provided after the course.
- f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

## Upcoming Scheduled Sessions

| Start Date  | End Date    | Location | Price   |
|-------------|-------------|----------|---------|
| 21 Sep 2026 | 25 Sep 2026 | Online   | \$1,000 |
| 21 Sep 2026 | 25 Sep 2026 | Physical | \$1,500 |
| 21 Sep 2026 | 25 Sep 2026 | Physical | \$0     |
| 21 Sep 2026 | 25 Sep 2026 | Physical | \$0     |
| 21 Sep 2026 | 25 Sep 2026 | Physical | \$0     |
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| 21 Sep 2026 | 25 Sep 2026 | Physical | \$0     |
| 21 Sep 2026 | 25 Sep 2026 | Physical | \$0     |

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

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