

PPP Investment Analysis Training Course

Professional Development Training Course Outline

Category	General Training	Duration	5 Days
Base Fee	\$1,500 USD	Delivery Mode	Online / On-site Hybrid

Course Introduction

Public-Private Partnership (PPP) Investment Analysis is a critical discipline for evaluating the financial, economic, commercial, and strategic viability of infrastructure projects delivered through collaboration between governments and private-sector investors. Public-Private Partnership Investment Analysis Training Course provides a comprehensive understanding of PPP investment appraisal, project finance, financial modelling, risk analysis, value-for-money assessment, investment returns, cash-flow forecasting, capital structuring, and bankability assessment. Participants will develop practical capabilities to assess whether proposed PPP projects can attract private investment while delivering sustainable public value, affordability, and long-term infrastructure outcomes.

The course focuses on modern PPP investment analysis techniques used across transport, energy, water, healthcare, telecommunications, urban development, and other infrastructure sectors. Participants will explore investment decision-making, financial feasibility, sensitivity analysis, scenario modelling, risk-adjusted returns, financing structures, public-sector affordability, and transaction evaluation. International case studies will demonstrate how successful and challenging PPP investments have been structured and evaluated, enabling participants to apply evidence-based investment analysis to real-world infrastructure opportunities.

Programme Curriculum

Public-Private Partnership Investment Analysis Training Course

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Course Objectives

By the end of the course, participants will be able to:

1. Apply advanced PPP investment appraisal and feasibility assessment techniques.
2. Develop robust financial models for PPP infrastructure projects.
3. Evaluate project cash flows, revenues, costs, and investment returns.
4. Conduct risk-adjusted investment and sensitivity analysis.
5. Assess project bankability, affordability, and commercial viability.
6. Apply value-for-money and public-sector comparator methodologies.
7. Evaluate debt, equity, and blended PPP financing structures.
8. Analyse project risks using quantitative risk assessment techniques.
9. Assess investor returns, financial ratios, and investment performance.
10. Develop scenario-based investment decision-making frameworks.
11. Evaluate financial sustainability across PPP project lifecycles.
12. Strengthen PPP negotiation and investment decision-making capabilities.
13. Apply international best practices to PPP investment analysis.

Organizational Benefits

- Improved infrastructure investment decision-making.
- Stronger financial feasibility and project appraisal.
- Enhanced investor confidence and project bankability.
- Better allocation and management of project risks.
- Improved value-for-money outcomes.
- Stronger financial modelling and forecasting capabilities.
- More effective PPP project structuring.
- Enhanced public-sector affordability assessment.
- Reduced investment and transaction risks.
- Improved long-term infrastructure portfolio performance.

Target Audiences

1. PPP investment analysts and financial specialists.
2. Government PPP unit professionals and policymakers.

3. Infrastructure project developers and sponsors.
4. Commercial and investment banking professionals.
5. Private equity and infrastructure fund professionals.
6. Financial advisors and transaction consultants.
7. Engineers, economists, and project managers involved in PPPs.
8. Institutional investors and infrastructure asset managers.

Course Duration: 5 days

Course Modules

Module 1: Foundations of PPP Investment Analysis

- Principles and objectives of PPP investment analysis.
- PPP investment lifecycle and decision points.
- Infrastructure investment characteristics and challenges.
- Investment appraisal frameworks and evaluation criteria.
- Investor, government, and stakeholder perspectives.
- Global case study: United Kingdom PPP infrastructure investment.

Module 2: PPP Project Identification and Feasibility

- Project concept development and investment screening.
- Technical, commercial, economic, and financial feasibility.
- Demand forecasting and market assessment.
- Revenue potential and cost estimation.
- Preliminary investment decision frameworks.
- Global case study: India infrastructure PPP feasibility assessment.

Module 3: PPP Financial Modelling

- Financial model architecture and assumptions.
- Capital expenditure and operating expenditure modelling.
- Revenue, cash-flow, and profitability forecasting.
- Debt service and financing schedules.
- Financial ratios and investment indicators.
- Global case study: Australian PPP financial modelling.

Module 4: PPP Investment Returns and Valuation

- Internal Rate of Return and Net Present Value.
- Equity returns and project-level returns.
- Discount rates and cost of capital.

- Investment valuation and exit considerations.
- Return benchmarks and investor requirements.
- Global case study: Australian infrastructure investor returns.

Module 5: PPP Risk and Sensitivity Analysis

- Identification and classification of investment risks.
- Quantitative risk assessment and risk allocation.
- Sensitivity and scenario analysis.
- Stress testing and downside modelling.
- Risk-adjusted investment decisions.
- Global case study: South African PPP risk allocation.

Module 6: PPP Financing and Capital Structures

- Debt and equity financing mechanisms.
- Project finance principles and structures.
- Blended finance and institutional investment.
- Credit enhancement and guarantees.
- Financing terms and debt capacity.
- Global case study: Kenya infrastructure project financing.

Module 7: Bankability, Value for Money and Affordability

- Bankability assessment and lender requirements.
- Value-for-money analysis and public-sector comparators.
- Government affordability and fiscal commitments.
- Revenue support and payment mechanisms.
- Financial sustainability assessment.
- Global case study: United Kingdom value-for-money assessment.

Module 8: PPP Investment Decision-Making and Case Analysis

- Investment committee evaluation frameworks.
- Investment recommendations and due diligence.
- Financial negotiation and investment structuring.
- Portfolio-level PPP investment considerations.
- Final integrated PPP investment analysis.
- Global case study: Brazil transport PPP investment evaluation.

Training Methodology

- Instructor-led presentations and interactive technical discussions.
- Practical PPP financial modelling and investment appraisal exercises.
- Group-based project finance and risk analysis simulations.
- Real-world international PPP case studies and investment scenarios.
- Scenario planning, sensitivity analysis, and decision-making workshops.
- Interactive assessments, peer learning, and facilitator feedback.
- Practical application of PPP investment evaluation tools and frameworks.
- Final project-based exercise integrating financial, commercial, and risk analysis.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

- The participant must be conversant with English.
- Upon completion of training the participant will be issued with an Authorized Training Certificate
- Course duration is flexible and the contents can be modified to fit any number of days.
- The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- One-year post-training support Consultation and Coaching provided after the course.
- Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
21 Sep 2026	25 Sep 2026	Online	\$1,000

Start Date	End Date	Location	Price
21 Sep 2026	25 Sep 2026	Physical	\$1,500
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0

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