

PPP Funding Gap Analysis Training Course

Professional Development Training Course Outline

Category	General Training	Duration	5 Days
Base Fee	\$1,500 USD	Delivery Mode	Online / On-site Hybrid

Course Introduction

Public-Private Partnerships (PPP) Funding Gap Analysis Training Course equips professionals with advanced knowledge and practical tools for identifying, quantifying, and addressing financing gaps in infrastructure and public service projects. The course focuses on PPP financial modelling, infrastructure finance, capital structuring, funding requirements, affordability analysis, bankability assessment, fiscal sustainability, investment readiness, and risk-adjusted financing strategies. Participants will learn how to assess project funding needs against available public and private capital while developing sustainable financing solutions aligned with project objectives.

The programme provides a strategic understanding of funding gap assessment across the complete PPP project lifecycle, from project identification and feasibility studies to procurement, financial close, construction, and operations. Through practical exercises, financial case studies, scenario analysis, and global PPP examples, participants will develop the ability to diagnose funding shortfalls, evaluate financing alternatives, structure blended finance solutions, and improve project bankability. The course supports evidence-based decision-making and effective infrastructure investment planning.

Programme Curriculum

Public-Private Partnerships Funding Gap Analysis Training Course

Introduction

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Course Objectives

By the end of the course, participants will be able to:

1. Analyse PPP funding requirements and infrastructure investment gaps.
2. Apply advanced PPP financial modelling and funding gap assessment techniques.
3. Evaluate project affordability, bankability, and financial sustainability.
4. Identify public, private, institutional, and blended financing sources.
5. Assess capital structures and financing requirements for PPP projects.
6. Develop funding gap scenarios using sensitivity and scenario analysis.
7. Evaluate government support mechanisms and viability gap funding.
8. Assess financial, commercial, fiscal, and market risks affecting funding.
9. Develop strategies for mobilising private-sector and institutional capital.
10. Apply project finance principles to infrastructure funding decisions.
11. Interpret financial indicators relevant to PPP investment readiness.
12. Design sustainable funding solutions for financially constrained projects.
13. Strengthen PPP funding decisions through data-driven financial analysis.

Organizational Benefits

- Improved infrastructure funding and investment planning.
- Stronger project bankability and financial structuring.
- Better identification of funding shortfalls and financing risks.
- Improved allocation of public and private capital.
- Enhanced financial decision-making and project prioritisation.
- More effective use of blended finance mechanisms.
- Improved investor confidence and market engagement.
- Stronger fiscal risk management and affordability assessment.
- Better preparation for financial close and procurement.
- Increased capacity to develop sustainable PPP programmes.

Target Audiences

1. PPP unit professionals and infrastructure specialists.
2. Government policymakers and public-sector managers.
3. Project finance and investment professionals.
4. Infrastructure developers and private-sector executives.
5. Financial analysts, economists, and investment advisers.

6. Legal, commercial, and transaction advisers.
7. Development finance and institutional investment professionals.
8. Consultants involved in PPP planning and implementation.

Course Duration: 5 days

Course Modules

Module 1: Fundamentals of Public-Private Partnerships Funding Gap Analysis

- Concepts and principles of PPP funding gap analysis.
- Funding needs versus available project resources.
- Public-sector and private-sector funding responsibilities.
- Infrastructure investment gaps and capital requirements.
- Funding gap identification across the PPP lifecycle.
- Global case study: United Kingdom infrastructure PPP funding assessment.

Module 2: Public-Private Partnerships Project Financial Needs Assessment

- Estimating capital expenditure and operating expenditure.
- Forecasting project revenues and lifecycle costs.
- Assessing affordability and long-term funding requirements.
- Identifying financial sustainability constraints.
- Developing project funding requirement schedules.
- Global case study: India infrastructure project financing.

Module 3: Public-Private Partnerships Financial Modelling and Funding Gap Calculation

- Building PPP financial models for funding analysis.
- Cash-flow forecasting and financial projections.
- Net present value, internal rate of return, and debt service analysis.
- Funding gap calculations and scenario modelling.
- Sensitivity analysis for cost, revenue, and financing changes.
- Global case study: Australia PPP financial modelling practices.

Module 4: Sources of Public-Private Partnerships Financing

- Government budgets, grants, and public contributions.
- Commercial debt and infrastructure lending.
- Equity, institutional capital, and private investment.
- Development finance and multilateral funding.
- Blended finance and innovative financing instruments.
- Global case study: African Development Bank-supported infrastructure financing.

Module 5: Viability Gap Funding and Government Support

- Principles and applications of viability gap funding.
- Government grants and capital contribution mechanisms.
- Guarantees, subsidies, and revenue support.
- Assessing fiscal affordability and contingent liabilities.
- Designing transparent funding support frameworks.
- Global case study: India's viability gap funding programme.

Module 6: Funding Risk, Bankability and Financial Close

- Identifying financing and funding risks.
- Evaluating project bankability and investor requirements.
- Credit enhancement and risk mitigation mechanisms.
- Debt capacity and financing structure assessment.
- Preparing projects for financial close.
- Global case study: Kenya PPP infrastructure financing.

Module 7: Advanced Funding Gap Strategies

- Structuring blended and layered financing solutions.
- Mobilising institutional investors and private capital.
- Public-sector interventions for commercially marginal projects.
- Climate finance and sustainable infrastructure funding.
- Optimising funding structures through scenario analysis.
- Global case study: European infrastructure blended finance.

Module 8: Funding Gap Analysis Capstone and Action Planning

- Conducting an end-to-end PPP funding gap assessment.
- Developing a project funding gap analysis report.
- Comparing alternative financing structures.
- Presenting funding recommendations to stakeholders.
- Developing an implementation and financing action plan.
- Global case study: South Africa PPP infrastructure project financing.

Training Methodology

- Instructor-led presentations and interactive technical discussions.
- Practical PPP financial modelling and funding gap exercises.
- Group workshops involving infrastructure financing scenarios.

- Case-study analysis using global PPP projects.
- Scenario, sensitivity, and funding structure simulations.
- Peer learning, presentations, feedback, and action planning.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

- The participant must be conversant with English.
- Upon completion of training the participant will be issued with an Authorized Training Certificate
- Course duration is flexible and the contents can be modified to fit any number of days.
- The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- One-year post-training support Consultation and Coaching provided after the course.
- Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
21 Sep 2026	25 Sep 2026	Online	\$1,000
21 Sep 2026	25 Sep 2026	Physical	\$1,500
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0

Start Date	End Date	Location	Price
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0

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