

# Introduction to Agribusiness and Sustainable Food Production Economics Training Course

Professional Development Training Course Outline

|          |                                |               |                         |
|----------|--------------------------------|---------------|-------------------------|
| Category | Food processing and Technology | Duration      | 5 Days                  |
| Base Fee | \$1,500 USD                    | Delivery Mode | Online / On-site Hybrid |

## Course Introduction

Agribusiness and sustainable food production economics are vital components in shaping global food systems and addressing food security challenges. Introduction to Agribusiness and Sustainable Food Production Economics Training Course equips participants with the knowledge and skills to understand the economic, social, and environmental dynamics of agribusiness while exploring strategies for sustainable production. By combining agribusiness management principles, value chain optimization, and environmental stewardship, participants will learn how to build resilient food systems that balance profitability with sustainability.

The course integrates practical insights, data-driven approaches, and real-world case studies to provide a deeper understanding of market trends, supply chains, and policy frameworks. It highlights critical aspects such as food value chain economics, sustainable agricultural practices, climate-smart food systems, and inclusive agribusiness opportunities. Participants will gain actionable skills to support both organizational growth and long-term sustainability goals in agribusiness and food production.

## Programme Curriculum

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### **Course Objectives**

1. Analyze the fundamentals of agribusiness and its role in global food systems.
2. Explore the principles of sustainable food production economics.
3. Evaluate agricultural value chains for improved efficiency and sustainability.
4. Understand food security challenges and climate-smart solutions.
5. Examine trends in sustainable agribusiness and food markets.
6. Apply tools for agribusiness financial management and economic decision-making.
7. Identify risks and develop strategies for resilient agribusiness operations.
8. Study agricultural policies and their impact on food production economics.
9. Explore sustainable food production technologies and innovations.
10. Assess the role of entrepreneurship in agribusiness development.
11. Foster inclusive agribusiness strategies for rural and urban communities.
12. Apply economic models to measure environmental and social impact.
13. Develop practical recommendations for sustainable agribusiness projects.

### **Organizational Benefits**

- Improved organizational capacity in sustainable agribusiness.
- Strengthened competitiveness in the global food market.
- Enhanced financial decision-making in agricultural investments.
- Better understanding of climate-smart and eco-friendly practices.
- Increased resilience to food system disruptions.
- Improved value chain performance and cost efficiency.
- Stronger partnerships with stakeholders and communities.
- Enhanced brand reputation through sustainable practices.
- Greater alignment with international sustainability standards.
- Development of innovative agribusiness strategies for growth.

### **Target Audiences**

1. Agribusiness managers and executives
2. Agricultural economists and researchers
3. Policy makers and government officials in agriculture
4. Food industry professionals and entrepreneurs
5. NGO and development organization staff
6. Farmers?ÇÖ cooperative leaders and extension officers
7. Environmental and sustainability specialists
8. University lecturers and students in agricultural studies

**Course Duration:** 5 days

### **Course Modules**

## **Module 1: Fundamentals of Agribusiness and Sustainable Economics**

- Definition and scope of agribusiness
- Overview of sustainable food production economics
- Interlinkages between agriculture and economic development
- Current global agribusiness trends
- Sustainable business models in food production
- Case Study: Growth of agribusiness in East Africa

## **Module 2: Value Chain Analysis and Optimization**

- Components of agricultural value chains
- Tools for mapping and analyzing value chains
- Addressing inefficiencies in supply chains
- Role of technology in value chain optimization
- Sustainable supply chain management strategies
- Case Study: Coffee value chain in Latin America

## **Module 3: Food Security and Climate-Smart Agriculture**

- Concepts of food security and nutrition economics
- Challenges of climate change in food systems
- Principles of climate-smart agriculture
- Integration of food systems with resilience strategies
- Government and donor interventions in food security
- Case Study: Climate-smart rice farming in Asia

## **Module 4: Agribusiness Financial Management**

- Financial planning in agribusiness operations
- Budgeting and cost management
- Accessing agricultural finance and credit
- Investment strategies for food production enterprises
- Risk management in agribusiness finance
- Case Study: Smallholder financing models in Africa

## **Module 5: Agricultural Policy and Market Dynamics**

- Role of policy in agribusiness and food systems
- Trade policies and their economic implications
- Emerging market trends in food production
- Government subsidies and taxation in agriculture
- Global agricultural trade agreements
- Case Study: Impact of EU policies on African exports

## **Module 6: Sustainable Food Production Innovations**

- Role of technology in sustainable agriculture
- Advances in precision farming
- Use of renewable energy in food production
- Circular economy practices in agribusiness
- Digital tools for monitoring sustainability

- Case Study: Hydroponic farming in urban cities

## **Module 7: Entrepreneurship and Inclusive Agribusiness**

- Role of entrepreneurs in agribusiness development
- Gender and youth inclusion in agribusiness
- Social enterprise models in food systems
- Community-based agribusiness initiatives
- Creating inclusive supply chains
- Case Study: Women-led agribusiness cooperatives

## **Module 8: Measuring Impact and Sustainability Performance**

- Tools for assessing environmental impacts
- Social impact measurement in agribusiness
- Economic indicators for sustainable food systems
- Reporting frameworks for sustainability performance
- Using data for decision-making in agribusiness
- Case Study: Carbon footprint assessment in dairy farming

## **Training Methodology**

- Interactive lectures and discussions
- Group work and collaborative exercises
- Real-world case study analysis
- Practical simulation and role play activities
- Field-based examples and scenario planning
- Question-and-answer sessions for applied learning

## **Register as a group from 3 participants for a Discount**

Send us an email: [info@fineskilltrainingcenter.org](mailto:info@fineskilltrainingcenter.org) or call +254769199797

## **Certification**

*Upon successful completion of this training, participants will be issued with a globally- recognized certificate.*

## **Tailor-Made Course**

*We also offer tailor-made courses based on your needs.*

## **Key Notes**

- a. The participant must be conversant with English.
- b. Upon completion of training the participant will be issued with an Authorized Training Certificate
- c. Course duration is flexible and the contents can be modified to fit any number of days.
- d. The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- e. One-year post-training support Consultation and Coaching provided after the course.

f. Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

## Upcoming Scheduled Sessions

| Start Date  | End Date    | Location | Price   |
|-------------|-------------|----------|---------|
| 21 Sep 2026 | 25 Sep 2026 | Online   | \$1,000 |
| 21 Sep 2026 | 25 Sep 2026 | Physical | \$1,500 |
| 21 Sep 2026 | 25 Sep 2026 | Physical | \$0     |
| 21 Sep 2026 | 25 Sep 2026 | Physical | \$0     |
| 21 Sep 2026 | 25 Sep 2026 | Physical | \$0     |
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| 21 Sep 2026 | 25 Sep 2026 | Physical | \$0     |

Ready to enroll or request a customized program? Book online or contact us:

Register Online Now

Email: [info@fineskilltrainingcenter.com](mailto:info@fineskilltrainingcenter.com) | Website: [www.fineskilltrainingcenter.com](http://www.fineskilltrainingcenter.com)