

Governance of Public-Private Partnerships Training Course

Professional Development Training Course Outline

Category	Political Science and International Relations	Duration	5 Days
Base Fee	\$1,500 USD	Delivery Mode	Online / On-site Hybrid

Course Introduction

Governance of Public-Private Partnerships Training Course is a critical and multifaceted discipline essential for successful infrastructure development and service delivery. This training course delves into the complex legal, financial, and institutional frameworks that underpin effective PPPs, moving beyond simple contractual arrangements to focus on strategic oversight, **risk management**, and **stakeholder engagement**. A robust **governance model** ensures transparency, accountability, and the long-term sustainability of projects, mitigating potential fiscal risks and maximizing **value for money (VfM)** for the public. This course is designed to equip participants with the skills to navigate the intricate landscape of PPPs, from initial policy formulation to post-contract monitoring.

Public-Private Partnerships are increasingly vital for addressing global infrastructure gaps, driving economic growth, and innovating public service provision. However, their success hinges on a well-defined and enforceable **governance structure**. This course provides a comprehensive roadmap for public officials, private sector executives, and development practitioners to master the entire PPP lifecycle. By integrating real-world **case studies** and **best practices**, the curriculum focuses on practical application, enabling participants to design and implement **resilient** and **equitable** partnerships that deliver tangible public benefits.

Programme Curriculum

Governance of Public-Private Partnerships Training Course

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Course Duration

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Course Objectives

- **Analyze** the **strategic rationale** and **policy drivers** for implementing PPPs.
- **Identify** and **assess** key **governance structures** and institutional frameworks for PPP programs.
- **Evaluate** the **fiscal implications** and **contingent liabilities** of PPPs.
- **Apply best practices** in **risk allocation**, management, and mitigation.
- **Master project finance** and financial modeling for infrastructure projects.
- **Formulate** robust **procurement strategies** and **tendering processes**.
- **Negotiate** and **draft** complex **PPP contracts** with clear performance metrics.
- **Design** effective **stakeholder engagement** and communication plans.
- **Implement** and **monitor contract management** and performance oversight systems.
- **Understand** the role of **legal and regulatory frameworks** in ensuring project integrity.
- **Identify** and **address** issues of **transparency** and **anti-corruption**.
- **Leverage** digital tools and **emerging technologies** in PPP governance.
- **Conduct a Value for Money (VfM)** analysis to justify project selection.

Target Audience

1. **Government Officials** and Policymakers
2. **Public Sector Managers** and Project Leads
3. **PPP Unit Professionals**
4. **Legal Advisors** and Consultants
5. **Financial Analysts** and Investment Professionals
6. **Infrastructure Developers** and Private Sector Executives
7. **Development Practitioners** from NGOs and Multilateral Institutions
8. **Academia** and Researchers

Course Modules

Module 1: Foundations of PPP Governance

- **The PPP Ecosystem:** Defining the roles of government agencies, private partners, and regulators.

- **Policy & Institutional Frameworks:** Designing a national PPP program and unit.
- **Strategic Rationale:** Analyzing the drivers for PPPs, from VfM to risk transfer.
- **Governance Principles:** Exploring transparency, accountability, and ethical considerations.
- **Case Study:** The UK's Private Finance Initiative (PFI) and its governance evolution.

Module 2: Project Identification & Feasibility

- **Project Screening:** Identifying suitable infrastructure projects for PPPs.
- **Value for Money (VfM) Analysis:** Using Public Sector Comparator (PSC) models.
- **Due Diligence:** Conducting legal, financial, and technical feasibility studies.
- **Fiscal Risk Assessment:** Managing on-balance-sheet vs. off-balance-sheet liabilities.
- **Case Study:** The Panama Canal Expansion and its extensive feasibility and risk analysis.

Module 3: Risk Management & Allocation

- **Risk Identification:** Categorizing financial, political, legal, and operational risks.
- **Risk Allocation Matrix:** Assigning risks between public and private partners.
- **Mitigation Strategies:** Developing a risk register and contingency plans.
- **Fiscal Risk Management:** Accounting for contingent liabilities and guarantees.
- **Case Study:** The Sydney Desalination Plant in Australia and its innovative risk allocation model.

Module 4: PPP Procurement & Tendering

- **Procurement Models:** Comparing traditional procurement with competitive dialogue and unsolicited proposals.
- **Bid Process Management:** Ensuring a transparent and fair tendering process.
- **Evaluation Criteria:** Defining technical, financial, and legal evaluation metrics.
- **Contract Award:** Finalizing negotiations and awarding the contract.
- **Case Study:** The bidding process for the Delhi Metro PPP project in India.

Module 5: Project Finance & Financial Structuring

- **Sources of Funding:** Understanding debt, equity, and mezzanine financing.
- **Financial Modeling:** Building and interpreting a project finance model.
- **Revenue Mechanisms:** Analyzing user fees vs. availability payments.
- **Financial Viability:** Assessing internal rate of return (IRR) and net present value (NPV).
- **Case Study:** The financial closure of the Gautrain Rapid Rail Link in South Africa.

Module 6: Contract Management & Performance Oversight

- **Contract Administration:** Establishing a contract management team and procedures.
- **Performance Monitoring:** Using key performance indicators (KPIs) and service level agreements (SLAs).
- **Dispute Resolution:** Implementing formal and informal mechanisms for conflict resolution.
- **Renegotiations & Handback:** Managing contract variations and end-of-term project transfer.
- **Case Study:** The renegotiation and management of the M-1 Motorway concession in Hungary.

Module 7: Stakeholder Engagement & Communication

- **Stakeholder Mapping:** Identifying and prioritizing all project stakeholders.
- **Public Consultation:** Designing effective public outreach and communication strategies.
- **Community Relations:** Addressing social and environmental concerns.

- **Inter-agency Coordination:** Fostering collaboration among government departments.
- **Case Study:** The public engagement strategy for the My Health Record PPP in Australia.

Module 8: Ethical Governance & Anti-Corruption

- **Transparency Measures:** Public disclosure of contracts and project information.
- **Anti-Corruption Frameworks:** Implementing integrity pacts and whistleblower protection.
- **Oversight Bodies:** The role of independent regulatory authorities and ombudsmen.
- **Ethical Conduct:** Establishing codes of conduct for all parties.
- **Case Study:** The establishment of a new PPP governance framework in Colombia to address past corruption issues.

Training Methodology

- Interactive Lectures.
- Case Study Analysis.
- Simulations and Role-Playing.
- Peer-Led Discussions.
- Research Projects

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

- The participant must be conversant with English.
- Upon completion of training the participant will be issued with an Authorized Training Certificate
- Course duration is flexible and the contents can be modified to fit any number of days.
- The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- One-year post-training support Consultation and Coaching provided after the course.
- Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
21 Sep 2026	25 Sep 2026	Online	\$1,000
21 Sep 2026	25 Sep 2026	Physical	\$1,500
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0

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