

Cross-Border VAT Issues Training Course

Professional Development Training Course Outline

Category	Taxation and Revenue	Duration	5 Days
Base Fee	\$1,500 USD	Delivery Mode	Online / On-site Hybrid

Course Introduction

Cross-Border VAT Issues Training Course provides a comprehensive understanding of how Value Added Tax (VAT) operates across international borders, focusing on compliance, registration, and reporting obligations for global businesses. It explores how multinational operations can effectively manage VAT obligations in multiple jurisdictions while minimizing compliance risks. Participants will gain insights into VAT treatment on goods, digital services, and complex supply chain transactions. The course highlights real-world case studies that demonstrate the challenges and solutions in international VAT management. Through practical examples, learners will develop the skills needed to navigate cross-border tax environments confidently.

Additionally, the program equips professionals with effective strategies to handle international VAT audits, prevent double taxation, and remain compliant with evolving global tax frameworks. It underscores the significance of maintaining accurate VAT documentation and leveraging technology for efficient reporting. The course also emphasizes the increasing role of digital trade and cross-border e-commerce in shaping modern VAT systems. Participants will examine global initiatives toward indirect tax harmonization and their impact on international businesses. Ultimately, this training empowers organizations to enhance compliance efficiency and ensure competitiveness in the rapidly evolving global marketplace.

Programme Curriculum

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Learning Objectives

By the end of this course, participants will be able to:

1. Understand the key principles governing cross-border VAT and international supply chains.
2. Analyze VAT registration and reporting requirements in multiple jurisdictions.
3. Identify the treatment of exports, imports, and intra-EU supplies under VAT rules.
4. Evaluate VAT challenges in cross-border digital and e-commerce transactions.
5. Apply mechanisms to avoid double taxation and ensure compliance.
6. Interpret reverse charge mechanisms and destination-based taxation principles.
7. Manage documentation and recordkeeping for cross-border VAT claims.
8. Implement strategies for VAT refund recovery in foreign markets.
9. Conduct VAT risk assessments for multinational operations.
10. Stay informed on recent OECD and EU VAT policy developments.
11. Assess the implications of digital platforms on VAT collection.
12. Enhance reporting accuracy through automation and VAT technology tools.
13. Integrate cross-border VAT planning into international business strategies.

Target Audience

- Tax Managers and Consultants
- Finance and Accounting Professionals
- Customs and Trade Compliance Officers
- E-commerce Entrepreneurs
- International Business Managers
- VAT Specialists and Advisors
- Policy Makers and Regulators
- Legal and Compliance Officers

Course Duration: 5 days

Course Modules

Module 1: Introduction to Cross-Border VAT Principles

- Overview of global VAT frameworks and concepts
- Distinction between domestic and international VAT
- The place of supply rules for goods and services
- VAT implications on import/export transactions

- Understanding zero-rated and exempt supplies
- **Case Study:** VAT implications for an international goods distributor

Module 2: VAT Registration & Compliance Requirements

- VAT registration thresholds across jurisdictions
- Distance selling rules and digital service obligations
- VAT identification numbers (VATIN) and validation
- Periodic VAT returns and submission deadlines
- Common compliance errors in cross-border trade
- **Case Study:** Managing multi-jurisdiction VAT compliance

Module 3: VAT Treatment of Cross-Border Supplies

- Export and import VAT treatment
- Intra-EU supplies and acquisitions
- The role of customs valuation in VAT assessment
- Reverse charge mechanism explained
- VAT on cross-border business-to-business (B2B) services
- **Case Study:** Handling VAT for EU and non-EU trade transactions

Module 4: Digital Economy and E-Commerce VAT Rules

- VAT on digital and electronically supplied services
- Role of online marketplaces in VAT collection
- One-Stop-Shop (OSS) and Import OSS schemes
- Determining customer location for VAT purposes
- Challenges of VAT in cross-border digital trade
- **Case Study:** VAT obligations for an online SaaS provider

Module 5: Avoiding Double Taxation and Non-Taxation

- Common causes of double taxation in cross-border VAT
- Methods to prevent and correct VAT duplication
- Tax treaties and mutual assistance procedures
- Understanding refund and credit mechanisms
- VAT dispute resolution and arbitration practices
- **Case Study:** Resolving double taxation for a multinational corporation

Module 6: Documentation and VAT Audit Readiness

- Essential documentation for cross-border VAT compliance
- Electronic invoicing and data storage standards
- VAT audit processes in different jurisdictions
- Common audit findings and risk indicators
- Strategies for preparing and defending VAT audits
- **Case Study:** Successful VAT audit management for a global exporter

Module 7: VAT Technology and Automation Tools

- Digitalization of VAT systems (e-invoicing, e-reporting)
- Benefits of VAT automation software for compliance

- Data analytics and reconciliation tools for VAT reporting
- Integration of ERP systems with VAT platforms
- Use of AI and blockchain in VAT risk monitoring
- **Case Study:** Implementing an automated VAT solution in a multinational firm

Module 8: Global VAT Trends and Policy Developments

- OECD guidelines on international VAT coordination
- EU VAT reforms and harmonization efforts
- Emerging VAT policies in Africa, Asia, and the Americas
- Impact of global trade shifts on VAT frameworks
- Future challenges: digitalization, sustainability, and carbon VAT
- **Case Study:** Global VAT policy adaptation by an international enterprise

Training Methodology

This program uses **interactive lectures, group workshops, real-world case studies, scenario analysis, and practical simulations**. Participants will engage in problem-solving sessions and guided exercises to reinforce learning. Online resources, VAT templates, and compliance checklists will be provided to ensure participants can apply the lessons directly to their business contexts.

Register as a group from 3 participants for a Discount

Send us an email: info@fineskilltrainingcenter.org or call +254769199797

Certification

Upon successful completion of this training, participants will be issued with a globally- recognized certificate.

Tailor-Made Course

We also offer tailor-made courses based on your needs.

Key Notes

- The participant must be conversant with English.
- Upon completion of training the participant will be issued with an Authorized Training Certificate
- Course duration is flexible and the contents can be modified to fit any number of days.
- The course fee includes facilitation training materials, 2 coffee breaks, buffet lunch and A Certificate upon successful completion of Training.
- One-year post-training support Consultation and Coaching provided after the course.
- Payment should be done at least a week before commence of the training, to Fineskill Training Center account, as indicated in the invoice so as to enable us prepare better for you.

Upcoming Scheduled Sessions

Start Date	End Date	Location	Price
21 Sep 2026	25 Sep 2026	Online	\$1,000
21 Sep 2026	25 Sep 2026	Physical	\$1,500
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0
21 Sep 2026	25 Sep 2026	Physical	\$0

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